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FINE MORTUARY COLLEGE , LLC  
AUDITED FINANCIAL STATEMENTS  
MAY 31, 2023 AND 2022

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FINE MORTUARY COLLEGE  
BALANCE SHEETS  
AS OF MAY 31, 2023 AND 2022

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Assets	2023	2022
Current Assets		
Cash and Cash Equivalents	\$ 396,435	\$ 705,237
Accounts Receivable - Students	77,143	100,358
Inventory	67,190	57,823
Prepaid Expenses	36,708	63,683

The accompanying notes are an integral part of these financial statements.

FINE MORTUARY COLLEGE  
STATEMENT OF INCOME  
FOR THE YEARS ENDED MAY 31, 2023 AND 2022

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Revenue	<u>2023</u>	<u>2022</u>
Earned Tuition	\$ 1,956,989	\$ 1,848,254
Retail Income	1,079	3,391
Kits and Books	-	5,700
Total Revenue	<u>1,958,068</u>	<u>1,857,345</u>
 Expenses		
Administrative	522,209	355,546
Payroll and Payroll Taxes	830,806	740,341
Occupancy	190,200	199,708
Operating	92,172	136,360
Depreciation and Amortization	19,235	13,860
Total Operating Expenses	<u>1,654,622</u>	<u>1,445,815</u>
Net Income from Operations	<u>303,446</u>	<u>411,530</u>
Interest Expenses	(4,802)	-
Interest Income	235	184
Other Income	7,553	690
Net Income for the Period	<u>\$ 306,432</u>	<u>\$ 412,404</u>

The accompanying notes are an integral part of these financial statements





FINE MORTUARY COLLEGE  
STATEMENT OF CASH FLOWS  
FOR THE YEARS ENDED MAY 31, 2023 AND 2022

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<u>Cash Flow from Operating Activities</u>	2023	2022
Net Income	\$ 306,432	\$ 412,404
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and Amortization	19,235	13,860
Change in Operating Assets and Liabilities		
Accounts Receivable - Students	23,215	(33,143)
Inventory	(9,367)	(51)
Prepaid Expenses	26,975	(46,139)

The accompanying notes are an integral part of these financial statements

NOTE 1: NATURE OF BUSINESS & SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

***Formation***

Fine Mortuary College, LLC (the Institution) was established on May 9, 1996 in the Commonwealth of Massachusetts as an educational training institution.

***Principal Activity***

The principal activity is

NOTE 1: NATURE OF BUSINESS & SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*D) Inventory*

Inventory consists of goods purchased primarily for resale to the students and clientele. It is stated at the lower of cost or market.

*E) Property and Equipment*

Property and Equipment are stated at cost, net of accumulated depreciation. The cost of property and equipment is depreciated over the estimated useful lives of the related assets.

*F) Advertising Costs*

Advertising costs, except for direct response advertising, are charged to operations when incurred. The costs of direct response advertising are capitalized and amortized over the period during which future benefits are to be received. There were no direct response advertising costs for the current fiscal year.

*G) Use of Estimates*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported revenue and expenses during the reporting period. Actual amounts could differ from those estimates.

*H) Concentration of Economic Dependency*

The Institution derives a significant portion of its revenue from student financial assistance through the U.S. Department of Education. The students to receive financial assistance at the Institution must maintain eligibility requirements established by the U.S. Department of Education.

*I) Uncertain Tax Positions*

The company accounts for uncertain tax positions in accordance with FASB ASC 740.

*J) Subsequent Events*

The Institution evaluates subsequent events through November 28, 2023, the date of this report. No material subsequent events have occurred that require recognition or disclosure in these financial statements.

NOTE 1: NATURE OF BUSINESS & SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*K) Fair Value Measurement*

NOTE 2: ACCOUNTS RECEIVABLE , DEFERRED TUITION & ALLOWANCE FOR DOUBTFUL ACCOUNTS

Accounts Receivable at the balance sheet date consist of amounts related to revenue from current or former students for classes that have been completed, or obligations of current students for tuition in progress for which payment has not been received in accordance with GAAP. If a student withdraws from the Institution, the standards of the U.S. Department of Education, the state and the institution's own internal policies (collectively, "standards") determine the amount of refund that is payable to the student. The greater the portion of the enrollment period that has elapsed at the time the student withdraws, the greater the amount of the refund. The Institution's refund policies are set forth in the applicable refund policies.

***Allowance for Doubtful Accounts***

The Institution maintains an allowance for doubtful accounts and has established a reserve based on the likelihood of collection. Bad debts are written off using an allowance account. As of May 31, 2023 and 2022 the allowance for uncollectable accounts was \$4,100 and \$5,300 respectively.

***Accrual***

As of May 31, 2023, the

FINE MORTUARY COLLEGE  
NOTES TO THE FINANCIAL STATEMENTS  
MAY 31,

NOTE 8: NOTE PAYABLE

As of May 31, 2023 and 2022, the Institution had an outstanding note payable as detailed below:

	Short Term	Long Term	Total	Short Term	Long Term	Total
30 Yr-\$140,700 SBA Loan obtained July 7, 2020, secured by all tangible & intangible personal property, interest rate 3.75%. The entire unpaid principal and interest will be payable and due upon maturity.	\$ 2,676	\$ 138,024	\$ 140,700	\$ 2,676	\$ 138,024	\$ 140,700
Total	\$ 2,676	\$ 138,024	\$ 140,700	\$ 2,676		

Future minimum debt obligations were detailed as below:

<u>Year Ended May 31,</u>	<u>Amount</u>
2024	\$ 2,676
2025	2,947
2026	3,060
2027	3,176
2028	3,298
Thereafter	125,543
Total	<u>\$ 140,700</u>

NOTE 9: ORGANIZATIONAL COSTS

Organizational costs represent the expenses incurred in establishing the Institution and are amortized over 15 years. Amortization expense related to organizational costs for the years ended May 31, 2023 and 2022 was \$5,652.

NOTE 10: INCOME TAXES

As a limited liability Company Fine Mortuary College is treated as a passthrough entity for income tax purposes. Accordingly, the taxable income or loss incurred by the Institution is reported on the tax returns of its members. Therefore, no provision for income taxes is made on the financial statement of the Institution.

NOTE 11: REFUNDS AND REPAYMENTS TO THE U.S. DEPARTMENT OF EDUCATION

As of May 31, 2023 and 2022, there were no unpaid refunds to the Department of Education or to lenders who issued SFA loans. Accordingly, as of May 31, 2023, and 2022, there were no unpaid refunds to the Department of Education or to lenders who issued SFA loans within 45 days of the date a student withdraws or is terminated from the school. The Institution had no monetary obligations as a result of the most recent SFA audit.

NOTE 12: LEASE OBLIGATIONS

The Institution currently leases its premises from MBK Realty, an unrelated party with monthly payments of \$10,480 including the common area maintenance charges. The lease expires in March 2026. The Institution also leases an apartment from Cottonwood, with monthly payments of \$2,475. This is a one-year lease expiring in May 2022.

The Institution adopted ASU 2016-02 (ASC 842, Leases), which replaced previous lease accounting guidance, on January 1, 2022, using the modified retrospective method of adoption. The Institution elected the transition method which allows entities to initially apply the requirements by recognizing a cumulative effect adjustment to the opening balance of retained earnings in the period of adoption. As a result of electing this transition method, prior periods have not been restated. Due to the cumulative net impact of adopting ASC 842, the balance of deferred rent was decreased to \$0. In addition, adoption of the new standard resulted in the recording of right of use assets and associated lease liabilities as shown in the accompanying financial statements. The company elected the package of practical expedients under the transition guidance within ASC 842, which include not reassessing lease classification of existing leases. The Institution did not elect the hindsight practical expedient.

Operating lease right of use assets and liabilities are



NOTE 12: LEASE OBLIGATIONS

**Occupancy Expenses**

Occupancy expenses for the years ended May 31, 2023, and 2022 were \$190,200 and \$199,708 respectively as detailed below

	2023	2022
Rent	\$ 157,803	\$ 156,573
Utilities	11,517	12,388
Repairs and Maintenance	20,463	30,314
Taxes	417	433
	\$ 190,200	\$ 199,708

**Security Deposit**

As of May 31, 2023, and 2022 the Institution had a security deposit on account with MBK Realty in the amount of \$13,888 for each year.

NOTE 13: RELATED PARTY TRANSACTIONS

The Institution participates in Federal programs authorized by Title IV of the Higher Education Act of 1965, as amended (HEA), which are administered by the U.S. Department of Education. The Institution must comply with the regulations promulgated under the HEA. Those regulations require that all related party transactions be disclosed, regardless of their materiality to the financial statements.

**Members' Distributions**

During the years ended May 31, 2023 and 2022 there were members' distributions of \$886,742 and \$861,680 respectively.

**Members' Contributions**

During the years ended May 31, 2023 and 2022 there were members' contributions of \$123,449 and \$0, respectively.

**Unsecured Related Party Notes Receivable**

As of May 31, 2023 and 2022 the Institution had unsecured related party notes receivable with Vanede, LLC, of \$247,325 and \$242,786 respectively, and GLC Solutions, LLC, or \$41,743 and \$38,988, respectively. Both LLCs have common ownership with the Institution.

**NOTE 14: HIGHER EDUCATION EMERGENCY RELIEF FUND (HEERF FUNDS)**

The Coronavirus Aid, Relief, and Economic Security Act or, CARES Act, was passed by Congress on March 27th, 2020. This bill allotted \$2.2 trillion to provide fast and direct economic aid to the American people negatively impacted by the COVID pandemic. Of that money, approximately









**A. 90/10 REVENUE TEST**

**Current Year**

Adjusted Student Title IV Revenue	\$ 1,099,986	54.54%
Adjusted Student title IV Revenue + Sum of Student Non-Title IV Revenue + Total Revenue from Other Sources	\$ 2,016,701	

Revenue Category	Amount Disbursed	Adjusted Amount
Student Title IV Revenue	-	-
Subsidized Loan	\$ 314,837	\$ 314,837
Unsubsidized Loan	\$ 548,900	\$ 548,900
Pell Grant	\$ 263,776	\$ 263,776
FSEOG	\$ 7,648	\$ 5,736
FWS		
Student Title IV Revenue	-	\$ 1,133,249
Revenue Adjustment	-	-
The amount of Funds Applied First plus Student Title IV Revenue in excess of Tuition and Fees		
The amount of Title IV funds returned for students that withdrew		\$ (33,263)
Total Adjusted Student Title IV Revenue	-	\$ 1,099,986

Revenue Category	Amount Disbursed	Adjusted Amount
Student Non-Title IV Revenue	-	-
Grant funds for the student from non-Federal public agencies private sources independent of the school	-	\$ 36,778
Funds provided for the student under a contractual arrangement with a Federal, State, or local government agency for the purpose of providing job training to low-income individuals	-	
Funds used by a student from savings plans for educational expenses established by or on behalf of the student that qualify for special tax treatment under the Internal Revenue Code	-	
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B. PROFITABILITY , ACID TEST RATIO , TANGIBLE NET WORTH

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Description	2023	2022	2021
Operating Net Income	\$ 303,446	411,530	764,646
Net Income			



### C. COHORT DEFAULT RATE

According to the USDOE, an Institution is not considered to be administratively capable, if its cohort default rate for Federal Stafford/SLD Loan or for Direct Loans made to students for attendance at the school equals or exceeds 30% for the three most recent financial years, or if the most recent cohort default rate is greater than 40%. The Institution must continue to have a default management plan in effect if it equals or exceeds these thresholds. The USDOE will defer any sanctions until there are the sets of official three-year rates published. Currently, the three-year Cohort Default Rate published online by the USDOE for this institution was 0% (FY2020).

### D. FINANCIAL RESPONSIBILITY SUPPLEMENTAL SCHEDULE

The U.S. Department of Education determines an institution to be financially responsible if the institution has a composite score of at least 1.5, the institution has sufficient cash reserves to make the required refunds, including the return of Title IV funds (these requirements are as shown in the refund reserve standards), the institution is current in its debt payments, and the institution is meeting all of its financial obligations, including making required refunds, including the return of Title IV funds and making repayments to cover FSA program debts/obligations. For an institution to participate in any Title IV, HEA program, the







D. FINANCIAL RESPONSIBILITY SUPPLEMENTAL SCHEDULE

Note for Line 8 - Net Property, Plant and Equipment

A.	Pre-Implementation Property, Plant and Equipment		5,246
B.	Post-Implementation Property, Plant and Equipment		-
	Equipment & Furniture	-	
	Leasehold Improvements	-	
	Vehicle	-	
C.	Construction in progress		-
D.	Post-Implementation Property, Plant and Equipment		21,944
	Total		27,190
